Adventures in Crowdsourcing

Panos Ipeirotis

Stern School of Business New York University

Thanks to: Jing Wang, Marios Kokkodis, Foster Provost, Josh Attenberg, Victor Sheng, Evgeniy Gabrilovich, Chun How Tan, Ari Kobren, Gabrielle Paolaci, Jesse Chandler Twitter: @ipeirotis

"A Computer Scientist in a Business School" http://behind-the-enemy-lines.com

Broad Goal

Integrate machine and human intelligence

Create hybrid "intelligence integration" processes

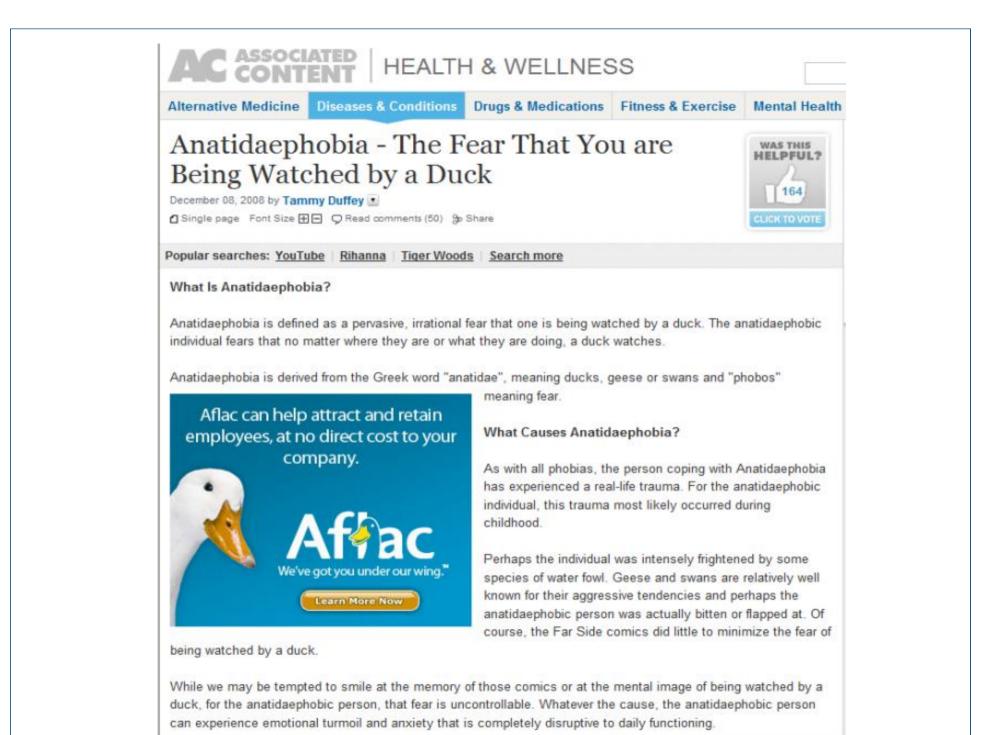
With paid users and with unpaid participants

Example Application

Detect Inappropriate Ad Placement



The New York Times Politics			Se	arch All NY	Times.com		Charles and the state of the st	DIRECT
WORLD U.S. N.Y. / REGION BUSINESS TECHNOLOGY SCIENCE HEALTH	SPORTS	OPINION	ARTS	STYLE	TRAVEL	JOBS	REAL ESTATE	AUTOS
WORLD U.S. N.Y. / REGION BUSINESS TECHNOLOGY SCIENCE HEALTH Arizona Suspect's Online Trail Offers Hints on Alienation Science HEALTH By ERIC LIPTON, CHARLE SAVAGE and SCOTT SHANE Published: January 8, 2011 WASHINGTON – His MySpace page included a photograph of a United States history textbook, on top of which he had placed a handgun. He prepared a series of Internet videos in which he posted odd statements about the gold standard, the community college he attended and SWAT teams. Image: State Trail of the series of the series of function of the series of his alienation from society, confusion, anger as well as foreboding that his life could soon come to an end. Friends talked of how he had become reclusive in recent years, and his public postings raised questions, in retrospect at least, al state.	Df RECON RECON TWITTI E-MAIL SEND T PHONE PHONE PHONE PHONE SEND T PHONE SEND T SEND T SEND T SEND T PHONE SEND T SEND T	AMEND ER TO NTS ental	Log is are s Privat Wh: For I Grad Debt Offer	n to see w/ haring on n cy Policy \ at's Pop Law Schoo iuates, ts if Not J rs	het your frien hytimes.com. Avhet's This? oular Now ol ob	Aria Aria Tuc Mex Stu Stu Sigii	Log In With Fac tona Orders son to End tican- erican dies Program	ebook
Amma Poput/Arizona Daily Star, via Associated Press Jared Lee Loughner, the suspected gunman, at the 2010 Tucson Festival of Books in March. Related and Suspect Sought in Arizona Shooting (January 9, 2011)	supermark and begin esswoman d woundin ougn. Mr. otember fro attending isturbing M	and g 19. om Pima classes, YouTube	MOST E-MA	daily Po sinan_ Change POPULAR	o with the late litics e-mail ne ar al @yaho E-mail Addre	o.com ss Priv	Sign Up racy Policy VIEWED	vith the



Detect Inappropriate content

- Ad hoc topics, with no existing training data
 Hate speech, Violence, Guns & Bombs, Gossip...
- Classification models need to be trained and deployed within days
- Crowdsourcing allows for fast data collection
 - labor is accessible on demand
 - using Mechanical Turk, oDesk, etc
 - but quality may be lower than experts

Amazon Mechanical Turk

All HITs

AILUTS				
1-10 of 1984 Results				
Sort by: HITs Available (most first)	🖬 😡 Show all d	etails Hide all details		1 <u>2 3 4 5</u> > <u>Next</u> >> <u>Last</u>
Find the email address for the company and	<u>website</u>			View a HIT in this group
Requester: Sam GONZALES	HIT Expiration Date:	Dec 13, 2010 (1 week 2 da	ys) Reward:	\$0.01
	Time Allotted:	30 minutes	HITs Availabl	e: 39172
Identify Arabic Dialect in Text				View a HIT in this group
Requester: Chris Callison-Burch	HIT Expiration Date:	Dec 31, 2010 (3 weeks 6 d	ays) Reward:	\$0.05
	Time Allotted:	15 minutes	HITs Availab	le: 14240
POI Verfication for USA Cities				View a HIT in this group
Requester: <u>nutella42</u>	HIT Expiration Date	:: Dec 17, 2010 (2 weeks)	Reward:	\$0.08
	Time Allotted:	30 minutes	HITs Available:	2446
Preference Judgements between Search End	gine Results			View a HIT in this group
Requester: jaime arquello	HIT Expiration Dat	e: Dec 10, 2010 (7 days)	Reward:	\$0.03
	Time Allotted:	5 minutes	HITs Available:	1952
Keyword Category Verification				View a HIT in this group
Requester: Andy K	HIT Expiration Date:	Dec 9, 2010 (6 days 2 hour	s) Reward:	\$0.03
	Time Allotted:	60 minutes	HITs Available	: 1949



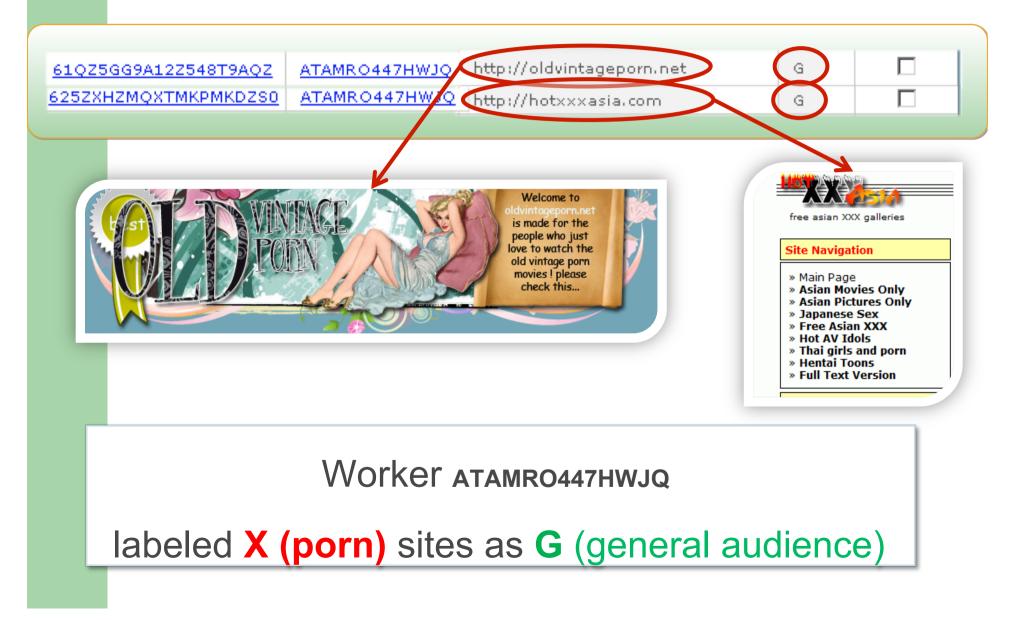
Need a large number of labeled sites for training
Get people to look at sites and label them as:

G (general audience) PG (parental guidance) R (restricted) X (porn)

Cost/Speed Statistics

- Undergrad intern: 200 websites/hr, cost: \$15/hr
- Mechanical Turk: 2500 websites/hr, cost: \$12/hr

Bad news: Spammers!



Challenges

- We do not know the true category for the objects
- We do not know the quality of the workers
- We want to label objects with true categories
- We want (need?) to know the quality of the workers

Redundant votes, infer quality

Look at our lazy friend **ATAMRO447HWJQ** together with other 9 workers

PR7MQ44W2XAZ6FYTYB70	A2VL24C5P7Y3DJ	http://25u.com	G	http://30plus40plus.com	Х	
PR7MQ44W2XAZ6FYTYB70	ADU3MDAGZD0UX	http://25u.com	G	http://30plus40plus.com	Х	
PR7MQ44W2XAZ6FYTYB70	A3LJIDEMXCRZ5R	http://25u.com	G	http://30plus40plus.com	Х	
PR7MQ44W2XAZ6FYTYB70	A30HQRF1MDQ99B	http://25u.com	G	http://30plus40plus.com	Х	
PR7MQ44W2XAZ6FYTYB70	A35GER5TWMH9VP	http://25u.com	G	http://30plus40plus.com	Х	
PR7MQ44W2XAZ6FYTYB70	A3FN8S0N5JNAL6	http://25u.com	G	http://30plus40plus.com	Х	
PR7MQ44W2XAZ6FYTYB70	A2JP3HEL3J25AJ	http://25u.com	G	http://30plus40plus.com	Х	
PR7MQ44W2XAZ6FYTYB70	A179HLQL4BT5NJ	http://25u.com	G	http://30plus40plus.com	Х	
PR7MQ44W2XAZ6FYTYB70	ATAMR0447HWJQ	http://25u.com	G	http://30plus40plus.com	G	
PR7MQ44W2XAZ6FYTYB70	A2VLOL5DA4M2T1	http://25u.com	G	http://30plus40plus.com	Х	

 Using redundancy, we can compute error rates for each worker

Expectation Maximization Estimation

Iterative process to estimate worker error rates

- 1. Initialize "correct" label for each object (e.g., use majority vote)
- 2. Estimate error rates for workers (using "correct" labels)
- 3. Estimate "**correct**" **labels** (using error rates, weight worker votes according to quality)
- 4. Go to Step 2 and iterate until convergence

 $\begin{array}{ll} \mbox{Error rates for ATAMRO447HWJQ} \\ \mbox{P[G} \rightarrow \mbox{G]=99.947\%} & \mbox{P[G} \rightarrow \mbox{X]=0.053\%} \\ \mbox{P[X} \rightarrow \mbox{G]=99.153\%} & \mbox{P[X} \rightarrow \mbox{X]=0.847\%} \end{array}$

The spammer worker marked **almost all** sites as **G**.

Challenge: Humans are biased!

Error rates for the CEO, providing "expert" labels							
$\text{P[G}\rightarrow\text{G]=20.0\%}$	$\text{P[G} \rightarrow \text{P]=}\textbf{80.0\%}$	$\text{P[G} \rightarrow \text{R]=0.0\%}$	$\text{P[G} \rightarrow \text{X]=0.0\%}$				
$P[P\toG]\text{=}0.0\%$	$P[P\toP]\text{=}0.0\%$	$\text{P[P} \rightarrow \text{R]=100.0\%}$	$P[P \to X]\text{=}0.0\%$				
$\text{P[R}\rightarrow\text{G]=0.0\%}$	$P[R\toP]\text{=}0.0\%$	$P[R \rightarrow R]\text{=}100.0\%$	$\text{P[R} \rightarrow \text{X]=0.0\%}$				
$P[X \to G]\text{=}0.0\%$	$P[X \rightarrow P]\text{=}0.0\%$	$P[X \rightarrow R]\text{=}0.0\%$	$\textbf{P[X} \rightarrow \textbf{X]=100.0\%}$				

We have 85% G sites, 5% P sites, 5% R sites, 5% X sites

- Error rate of spammer (all G) = 0% * 85% + 100% * 15% = 15%
- Error rate of biased worker = 80% * 85% + 100% * 5% = 73%

False positives: Legitimate workers appear to be spammers (important note: bias is not just a matter of "ordered" classes)

Solution: Fix bias first, compute error rate afterwards

Error Rates for CEO				
$\text{P[G}\rightarrow\text{G]=20.0\%}$	$\text{P[G} \rightarrow \text{P]=}\textbf{80.0\%}$	$\text{P[G} \rightarrow \text{R]=0.0\%}$	$P[G \rightarrow X]\text{=}0.0\%$	
$P[P\toG]\text{=}0.0\%$	$P[P \rightarrow P]$ =0.0%	$\text{P[P} \rightarrow \text{R]=100.0\%}$	$\text{P[P} \rightarrow \text{X]=0.0\%}$	
$\text{P[R}\rightarrow\text{G]=0.0\%}$	$P[R \to P]\text{=}0.0\%$	$P[R \rightarrow R]\text{=}100.0\%$	$\text{P[R} \rightarrow \text{X]=0.0\%}$	
$P[X \rightarrow G]$ =0.0%	$P[X \rightarrow P]\text{=}0.0\%$	$P[X \rightarrow R]\text{=}0.0\%$	$\textbf{P[X} \rightarrow \textbf{X]=100.0\%}$	

- When biased worker says G, it is 100% G
- When biased worker says P, it is 100% G
- When biased worker says R, it is 50% P, 50% R
- When biased worker says X, it is **100% X**

Small ambiguity for "R-rated" votes but other than that, fine!

Expected Misclassification Cost

- High cost: probability spread across classes
- Low cost: probability mass concentrated in one class

Assigned Label	Corresponding "Soft" Label	Soft Label Cost
Spammer: G	<g: 25%,="" <mark="" p:="">R: 25%, <mark>X</mark>: 25%></g:>	0.75
Good worker: G	<g: 1%,="" 99%,="" <mark="" p:="">R: 0%, <mark>X</mark>: 0%></g:>	0.0198

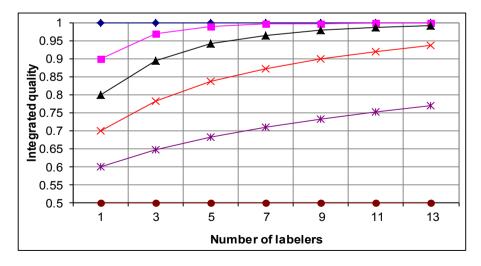
[Assume misclassification cost equal to 1, solution generalizes to arbitrary costs]

Question: How to pay workers?

- Naïve solution: Have a quality-score threshold
- Thresholding rewards gives wrong incentives:
 - Very different outcomes around the threshold, for similar performance
 - Often uncertain about true performance
 - Decent (but still useful) workers get punished

Quality-sensitive Payment

- Set quality goal and price (e.g., \$1 for 90%)
 - For workers above goal: Pay full price
 - For others: Payment divided with redundancy needed to reach goal
 - Need 3 workers with 80% accuracy → Payment = \$1/3 = \$0.33
 - Need 9 workers with 70% accuracy → Payment = \$1/9 = \$0.11



How to deal with uncertaintv?

Instead of blocking: Quality-sensitive Payment

- Uncertainty hurts:
 - Small fluctuations in performance may result in drastic payment changes
 - Payment decreases practically equivalent to rejection
- Introduced uncertainty "penalty": Pay less for uncertain estimates (for workers with short working histories)
- **Refund** underpayment when quality estimate more certain

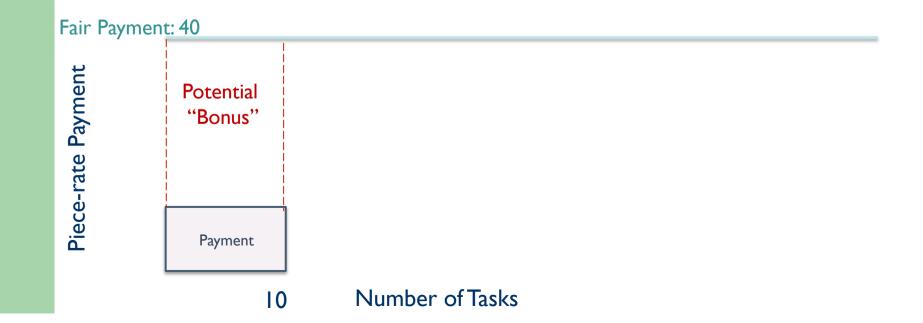
Example of the piece-rate payment of a worker

#Tasks	10	20	30	40	Infinity
Piece-rate Payment (cents)	П	18	21	23	40

Fair Payment

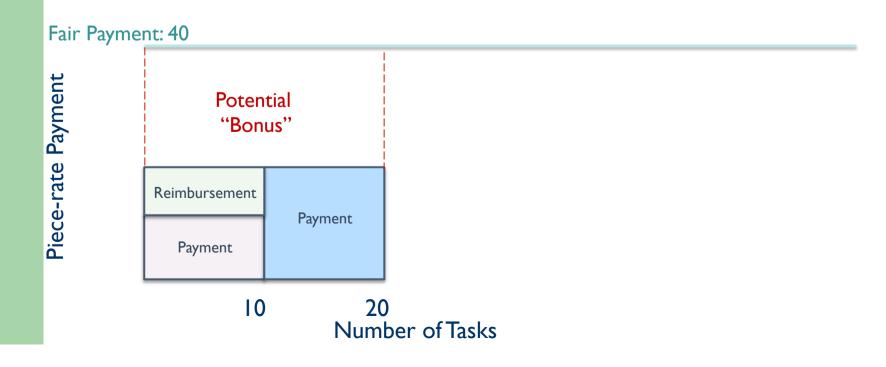
Example of the piece-rate payment of a worker

#Tasks	10	20	30	40	Infinity
Piece-rate Payment (cents)	П	18	21	23	40



Example of the piece-rate payment of a worker

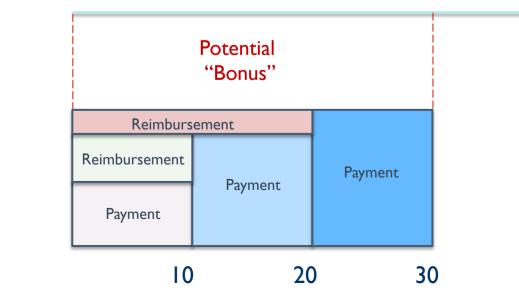
#Tasks	10	20	30	40	Infinity
Piece-rate Payment (cents)	П	18	21	23	40



Example of the piece-rate payment of a worker

#Tasks	10	20	30	40	Infinity
Piece-rate Payment (cents)	П	18	21	23	40

Fair Payment: 40



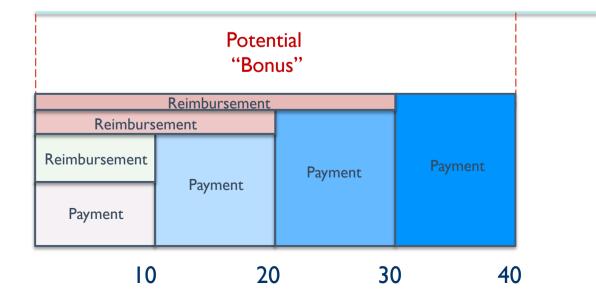
Piece-rate Payment

Example of the piece-rate payment of a worker

#Tasks	10	20	30	40	Infinity
Piece-rate Payment (cents)	П	18	21	23	40

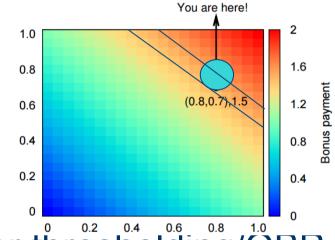
Fair Payment: 40

Piece-rate Payment



Summary of Experimental Results

- Randomized Controlled Trial on oDesk
 - Thresholding,
 - Quality-based payment (QBP)
 - QBP with reimbursements



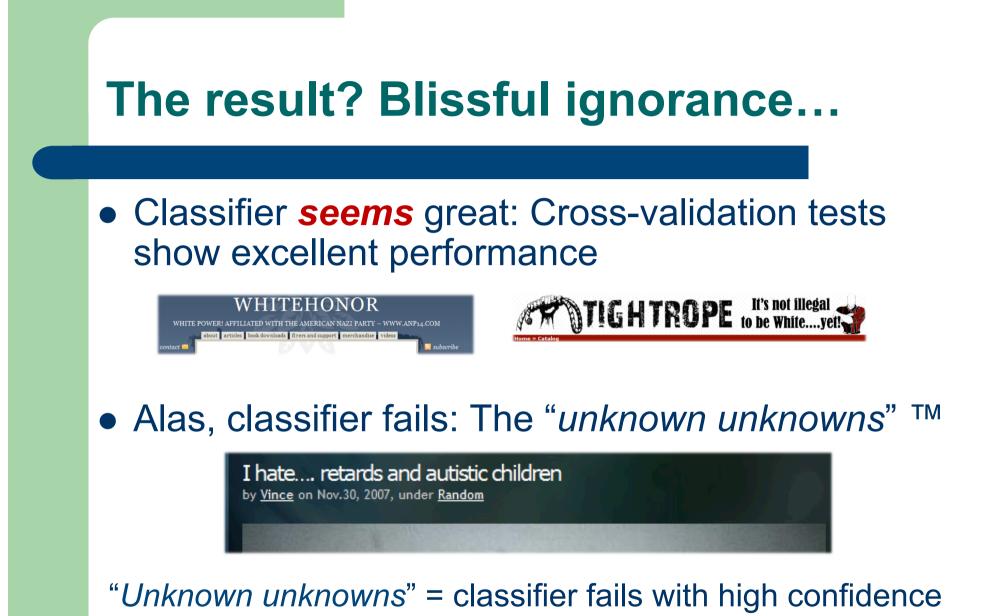
- Retention: ~150-300% up over thresholding/QBP
 - No significant differences between QBP/thresholding
 - Decrease in pay, same effect as rejection
- **Cost:** 50%-70% reduction, as we pay for performance
- Work quality: Stable

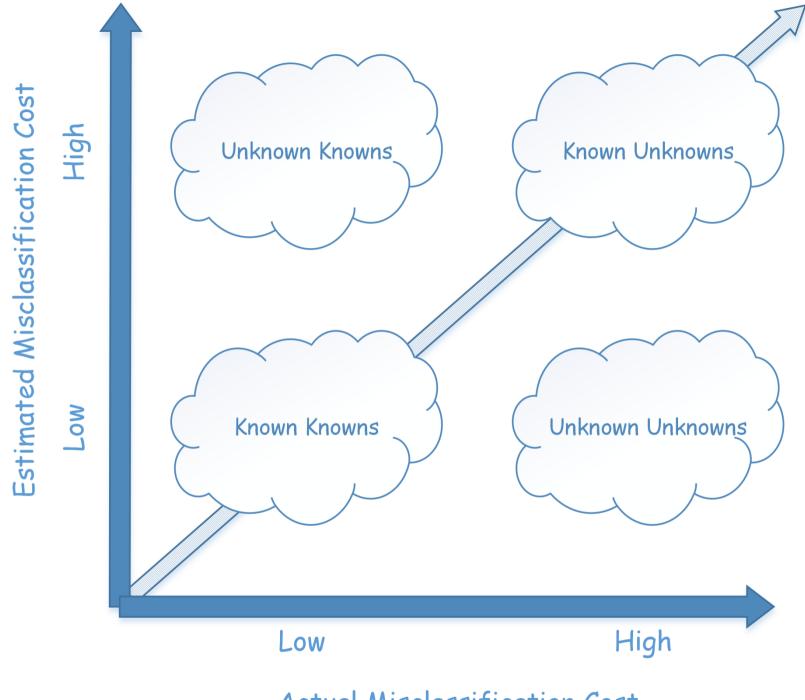
24

Humans Improving Machine Learning

- With just labeling, workers are **passively** labeling the data that we give them
- Asking instead the workers to search and find training data
- Vanilla solution: Use data and build model

dsafe The Rating St of Online Me	andard dia
Your topics	
Your topics and associated URLs	Create HIT from scratch Create HIT from template Active HITs Keys
Topics	
Hate speech	json URLs CSV URLs URLs Checked URLs Delete
Professional News	ison URLs CSV URLs URLs Checked URLs Delete
Guns, bombs and ammunition	ison URLs CSV URLs URLs Checked URLs Delete
Kids under 12	ison URLs CSV URLs URLs Checked URLs Delete
News	ison URLs CSV URLs URLs Checked URLs Delete
Socially-unacceptable uses of	json URLs CSV URLs URLs Checked URLs Delete
Retail sites	ison URLs CSV URLs URLs Checked URLs Delete
Social Networking	ison URLs CSV URLs URLs Checked URLs Delete
Music	ison URLs CSV URLs URLs Checked URLs Delete
Gossip Sites	ison URLs CSV URLs URLs Checked URLs Delete





Actual Misclassification Cost

Beat the Machine!

Ask humans to find URLs that

- the classifier will classify incorrectly
- another human will classify correctly

Beat the Machine

Identify pages that contain hate speech on the web

In this task, your goal is to find websites which advocate hostility or aggression toward individuals or groups on the basis of race, religion, gender, nationality, ethnic origin, or other involuntary characteristics.

Your input will be verified by other, trusted humans, and you will receive the bonus payment only if your submission indeed belongs to the correct category

The URLs that you submit will be used to examine the accuracy of our automatic classifier. You get more bonus points if you submit URLs that are not in our database and trick our classifier to classify the URL into the incorrect category. So, the better you are in "beating the machine", the more bonus points you get.

Remeber 5000 bonus points = 1\$.

Finish work mited urls: ffiber, /pages.stern.nyu.edu/~panos/, We are pretty confident that this is not e speech page. If this is a porn page, you will get maximum a bonus 00 points
ffiber, /pages.stern.nyu.edu/~panos/, We are pretty confident that this is not e speech page. If this is a porn page, you will get maximum a bonus
/pages.stern.nyu.edu/~panos/, We are pretty confident that this is not e speech page. If this is a porn page, you will get maximum a bonus
www.ferris.edu/jimcrow/caricature/, We are pretty confident that this hate speech page, sorry no bonus www.resist.com/ownersmanual.htm, We are pretty confident that this hate speech page, sorry no bonus
ossible bonus for this task: 1000
1

Example: Find hate speech pages that the machine will classify as benign

Beat the Machine!

Incentive structure:

- \$1 if you "beat the machine"
- \$0.001 if the machine already knows

Beat the Machine

Identify pages that contain hate speech on the web

In this task, your goal is to find websites which advocate hostility or aggression toward individuals or groups on the basis of race, religion, gender, nationality, ethnic origin, or other involuntary characteristics.

Your input will be verified by other, trusted humans, and you will receive the bonus payment only if your submission indeed belongs to the correct category

The URLs that you submit will be used to examine the accuracy of our automatic classifier. You get more bonus points if you submit URLs that are not in our database and trick our classifier to classify the URL into the incorrect category. So, the better you are in "beating the machine", the more bonus points you get.

Remeber 5000 bonus points = 1\$.

Submit 1 urls:						
Finish work						
Already submited urls:						
 http://fiber, http://fiber, http://pages.stern.nyu.edu/~panos/, We are pretty confident that this is not a hate speech page. If this is a porn page, you will get maximum a bonus of 1000 points http://www.ferris.edu/jimcrow/caricature/, We are pretty confident that this is a hate speech page, sorry no bonus http://www.resist.com/ownersmanual.htm, We are pretty confident that this is a hate speech page, sorry no bonus 						
Maximum possible bonus for this task: 1000						
You can get maximum of 1000 honus points after validation						

Example: Find hate speech pages that the machine will classify as benign

#	Category	Tasks Running	URL's gathered	Correct URL's gathered	Total Bonus
1	Identify pages that contain hate speech on the web (hat)	<u>206</u>	<u>1023</u>	<u>161</u>	<u>75516</u>
2	Identify pages related to illegal drug use on the web (drg)	<u>100</u>	<u>500</u>	<u>26</u>	<u>9114</u>
3	Identify pages that contain reference to alcohol (alc)	<u>100</u>	<u>475</u>	<u>144</u>	<u>55149</u>
4	Identify adult-related pages (adt)	<u>174</u>	<u>859</u>	<u>132</u>	<u>63523</u>
			Probes	Successes	

Error rate for probes significantly higher than error rate on (stratified) random data (10x to 100x higher than base error rate)

Conclusion: Humans are good in discovering problematic cases for model testing

Finding People to Beat the Machine

Question: Can we find humans that can and are willing to "beat the machine"?

Example Application: Improving Automatic Essay Scoring



Professionals Against Machine Scoring Of Student Essays In High-Stakes Assessment

Audience Discovery?

 How can we automate the process of discovering good users for arbitrary crowdsourcing applications?

Google Knowledge Graph



Almaty Bishkek Tashkent Tajikistan Map data ©2013

Kyrgyzstan

Country

Kyrgyzstan, officially the Kyrgyz Republic, is a country located in Central Asia. Landlocked and mountainous, Kyrgyzstan is bordered by Kazakhstan to the north, Uzbekistan to the west, Tajikistan to the southwest and China to the east. Wikipedia

stan

Capital: Bishkek

Currency: Kyrgyzstani som

President: Almazbek Atambayev

National anthem: National Anthem of the Kyrgyz Republic

Official languages: Kyrgyz language, Russian Language

Government: Presidential system, Parliamentary republic, Republic

"Things not Strings"

Still incomplete...

- "Date of birth of Bayes" (...uncertain...)
- "Symptom of strep throat"
- "Side effects of treximet"
- "Who is Cristiano Ronaldo dating"
- "When is Jay Z playing in New York"
- "What is the customer service number for Google"

Key Challenge

"Crowdsource in a predictable manner, with knowledgeable users, without introducing monetary rewards"

www.quizz.us

Correct Answers: 33/67 Correct (%): 49%

What is a symptom of Morgellons



Choreoathetosis

Skin lesion

Insomnia

I don't know

Question 1 out of 10

Calibration vs. Collection

- Calibration questions (known answer): Evaluating user competence on topic at hand
- Collection questions (unknown answer): Asking questions for things we do not know
- Trust more answers coming from competent users

Challenges

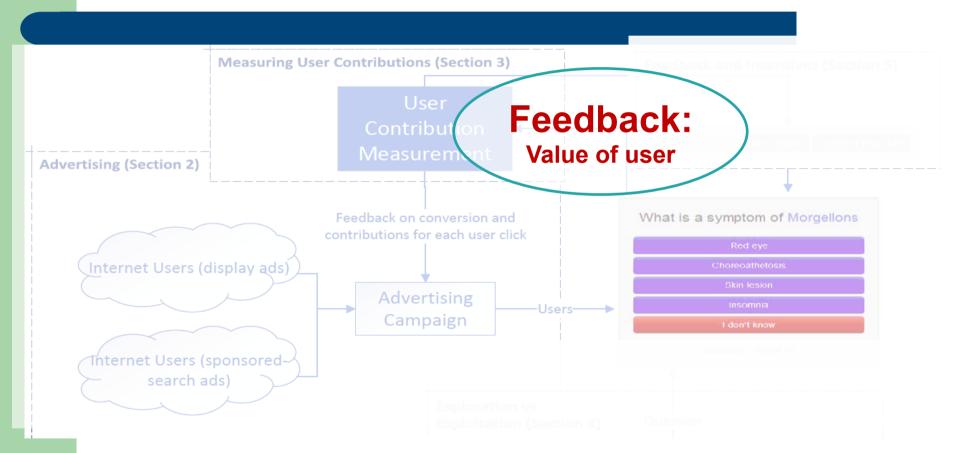
- Why would **anyone** come and play this game?
- Why would knowledgeable users come?
- Wouldn't it be simpler to just pay?

Attracting Visitors: Ad Campaigns

Quiz on disease symptoms

Test how well you can recognize various disease symptoms www.quizz.us

Treat Quizz as eCommerce Site



- Value of user: total information gain contributed
- Information gain is additive: #questions x info/question

Example of Targeting: Medical Quizzes

- Our initial goal was to use medical topics as a evidence that some topics are *not* crowdsourcable
- Our hypothesis failed: They were the best performing quizzes...
- Users coming from sites such as Mayo Clinic, WebMD, ... (i.e., "pronsumers", not professionals)

Immediate feedback helps

Treatment	Effect
Show if user answer correct	+2.4%
Show the correct answer	+20.4%
Score: % of correct answers	+2.3%
Score: # of correct answers	-2.2%
Score: Information gain	+4.0%
Show statistics for performance of other users	+9.8%
Leaderboard based on percent correct	-4.8%
Leaderboard based on total correct answers	-1.5%

- Knowing the correct answer 10x more important than knowing whether given answer was correct
- Conjecture: Users also want to learn

Showing score moderately helpful

Treatment	Effect
Show if user answer correct	+2.4%
Show the correct answer	+20.4%
Score: % of correct answers	+2.3%
Score: # of correct answers	-2.2%
Score: Information gain	+4.0%
Show statistics for performance of other users	+9.8%
Leaderboard based on percent correct	-4.8%
Leaderboard based on total correct answers	-1.5%

- Be careful what you incentivize ©
- "Total Correct" incentivizes quantity, not quality

Competitiveness helps

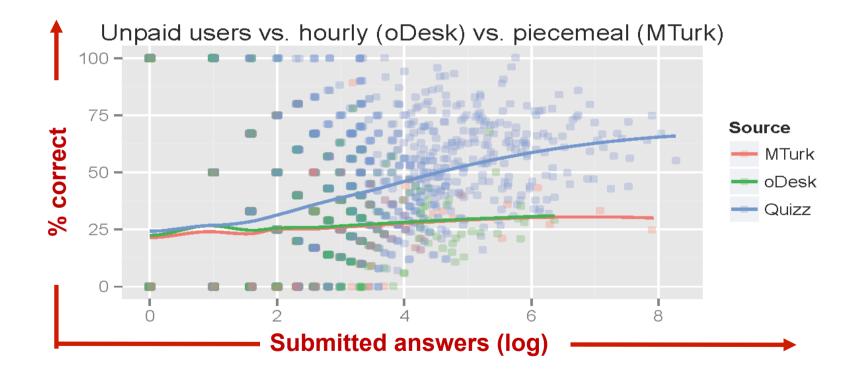
Treatment	Effect
Show if user answer correct	+2.4%
Show the correct answer	+20.4%
Score: % of correct answers	+2.3%
Score: # of correct answers	-2.2%
Score: Information gain	+4.0%
Show statistics for performance of other users	+9.8%
Leaderboard based on percent correct	-4.8%
Leaderboard based on total correct answers	-1.5%

Leaderboards are tricky!

Treatment	Effect
Show if user answer correct	+2.4%
Show the correct answer	+20.4%
Score: % of correct answers	+2.3%
Score: # of correct answers	-2.2%
Score: Information gain	+4.0%
Show statistics for performance of other users	+9.8%
Leaderboard based on percent correct	-4.8%
Leaderboard based on total correct answers	-1.5%

- Initially, strong positive effect
- Over time, effect became strongly negative
- All-time leaderboards considered harmful

Comparison with paid crowdsourcing

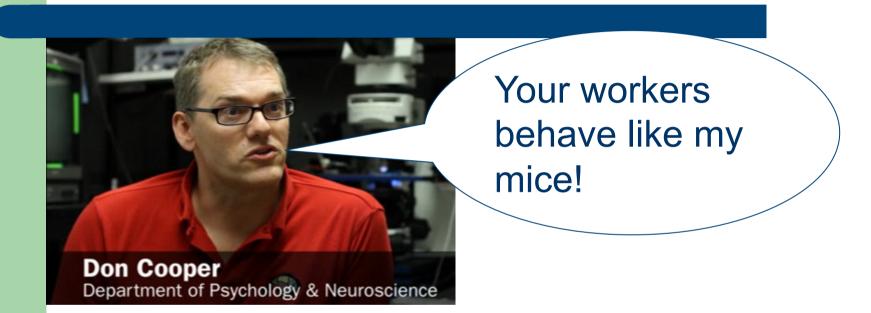


Citizen Science Applications

- Google gives \$10K/month to nonprofits in ad budget
- Climate CoLab experiment
 - Doubled traffic with only \$20/day
 - Targets political activist groups (not only climate)
- Additional experiments:
 - Identify users with particular psychological characteristics
 - Engage users with an interest in speech therapy

How can I get rid of users?

National Academy of Sciences "Frontiers of Science" conference



An unexpected connection...

Your workers want to use only their motor skills, not their cognitive skills

Don Cooper Department of Psychology & Neuroscience

50

The Biology Fundamentals

- Brain functions are biologically expensive (20% of total energy consumption in humans)
- Motor skills are more energy efficient than cognitive skills (e.g., walking)
- Brain tends to delegate easy tasks to part of the neural system that handles motor skills

The Mice Experiment





Cognitive Solve maze Find pellet Motor Push lever three times Pellet drops

How to Train the Mice?

Confuse motor skills! Reward cognition!

Punishing Worker's Motor Skills

- Punish bad answers with frustration of motor skills (e.g., add delays between tasks)
 - "Loading image, please wait…"
 - "Image did not load, press here to reload"
 - "404 error. Return the HIT and accept again"

→Make this probabilistic to keep feedback implicit

Experimental Summary

- Spammer workers quickly abandon
- No need to display scores, or ban
- Low quality submissions from ~60% to ~3%
- Half-life of low-quality users from 100+ tasks to less than 5

Thanks!

Q&A?